

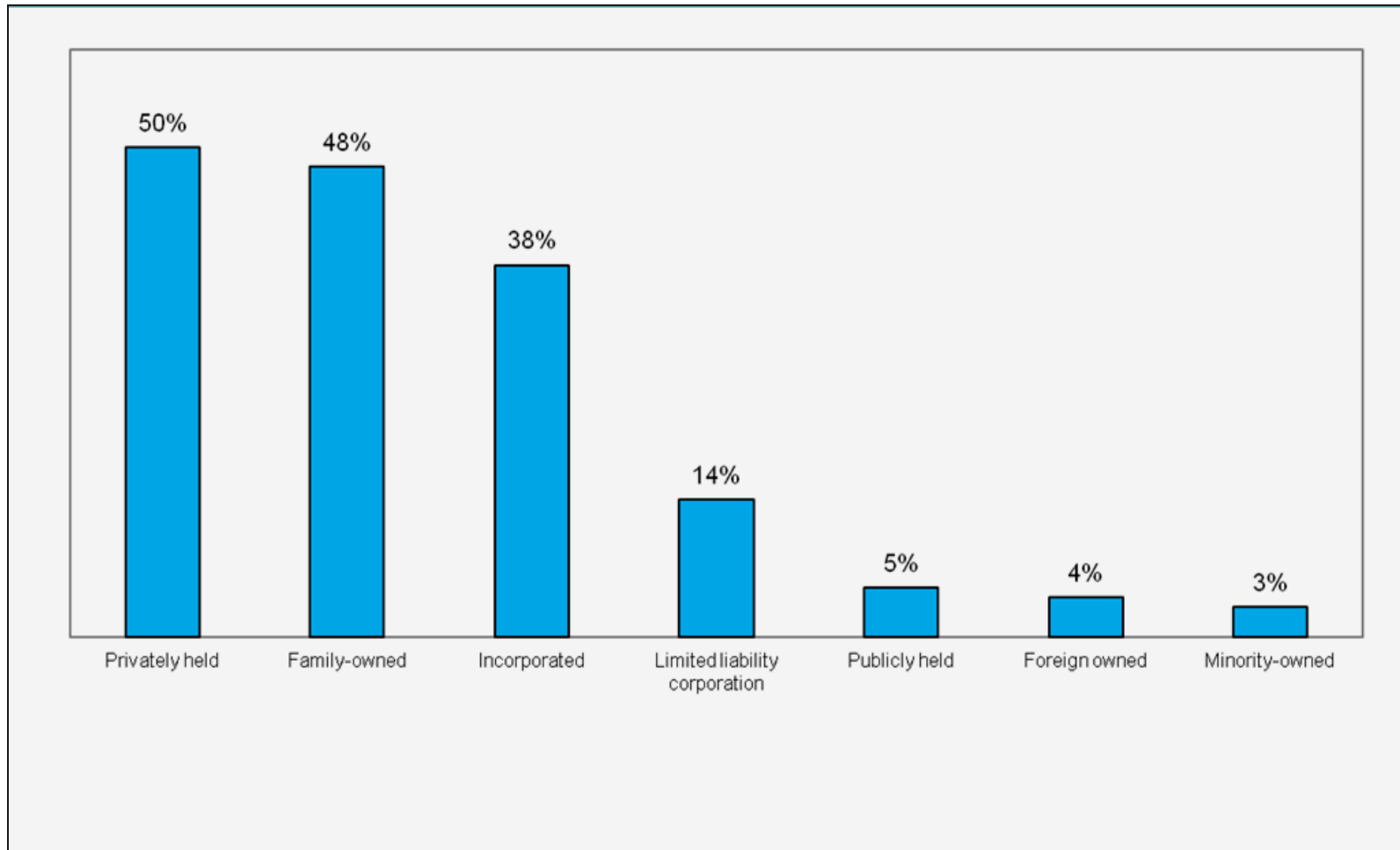
2011 Survey of Connecticut Manufacturers

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The passion to unlock potential

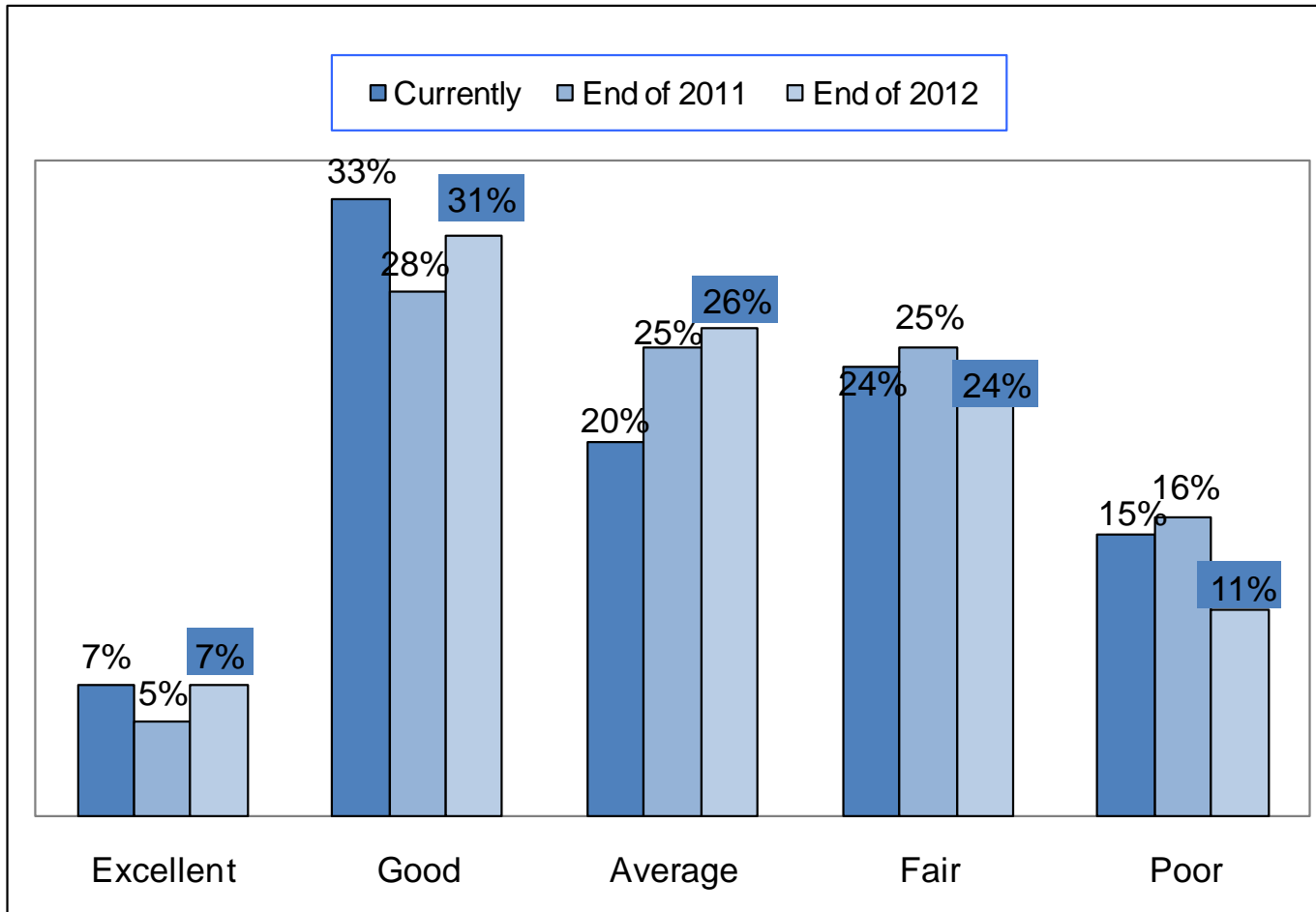
About the survey respondents



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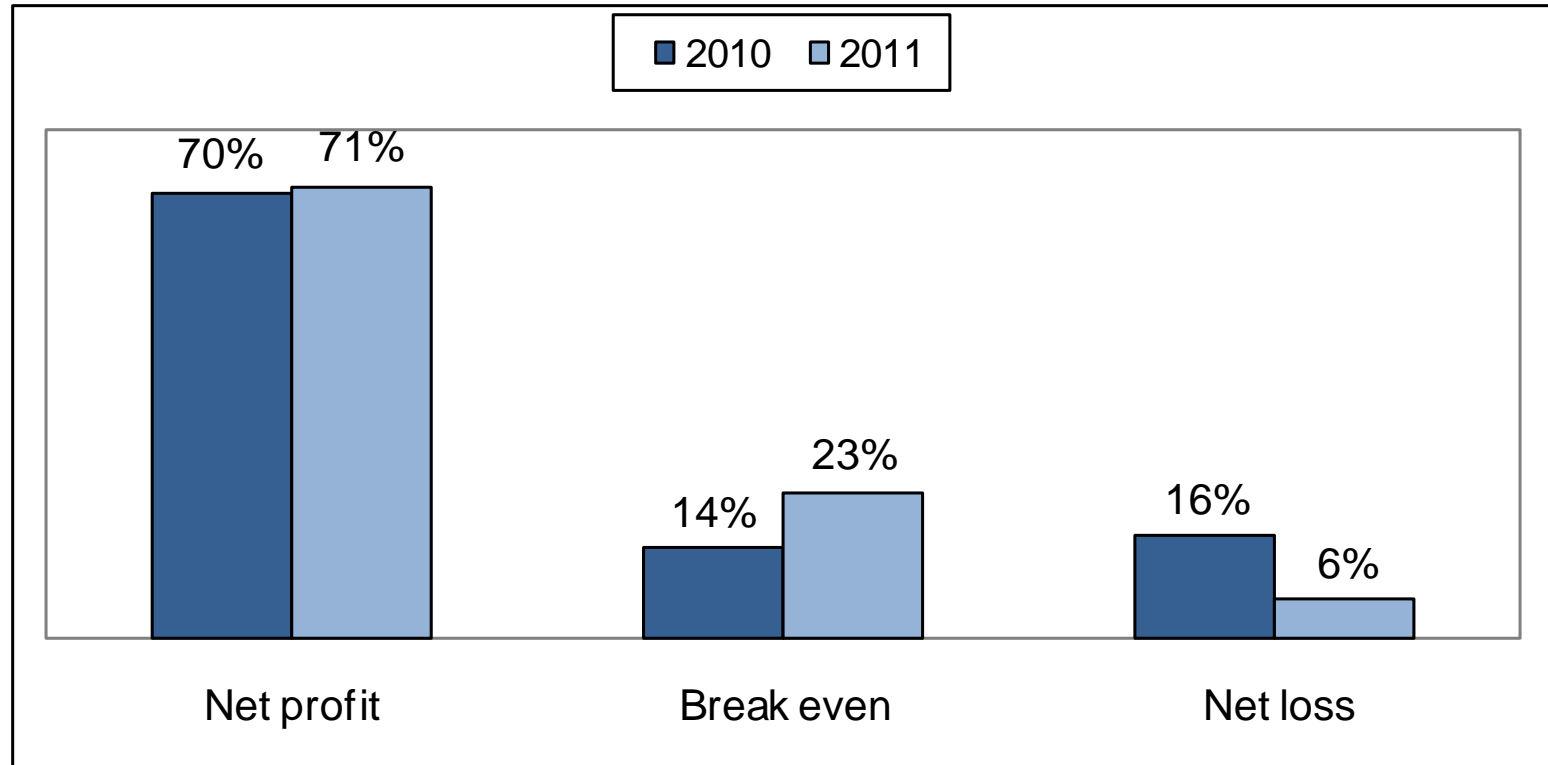
Business Conditions



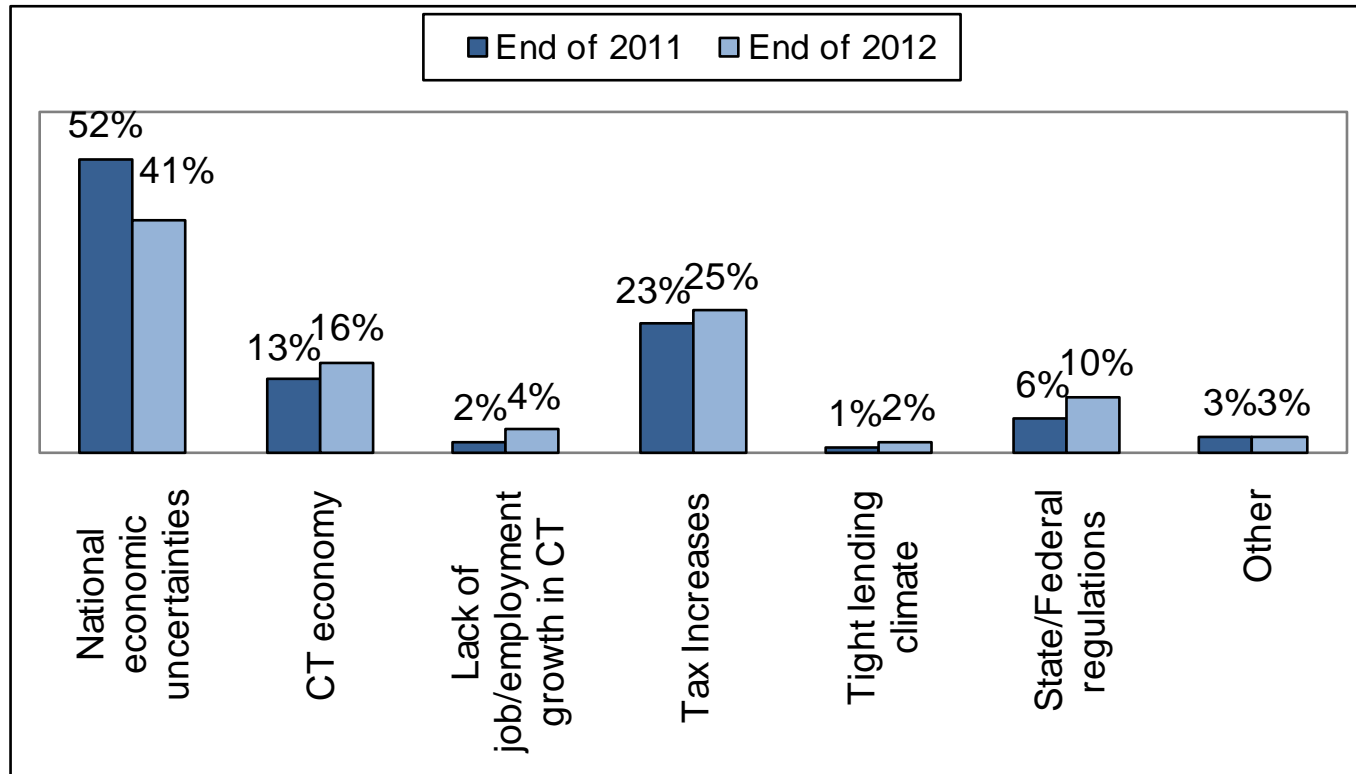
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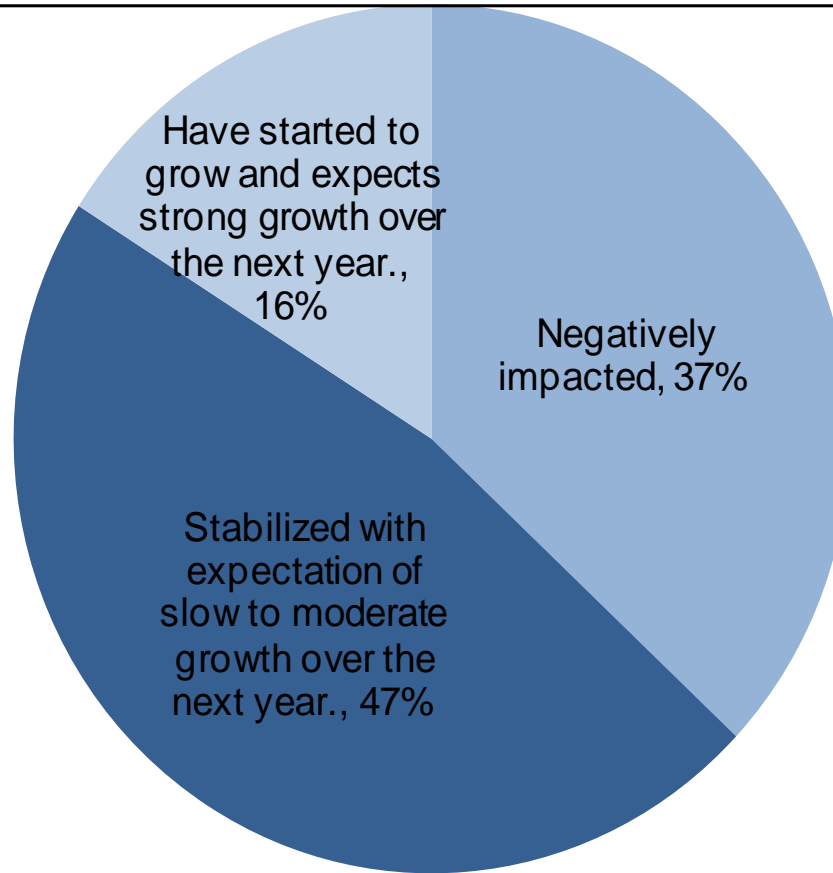
Profitability for manufacturers



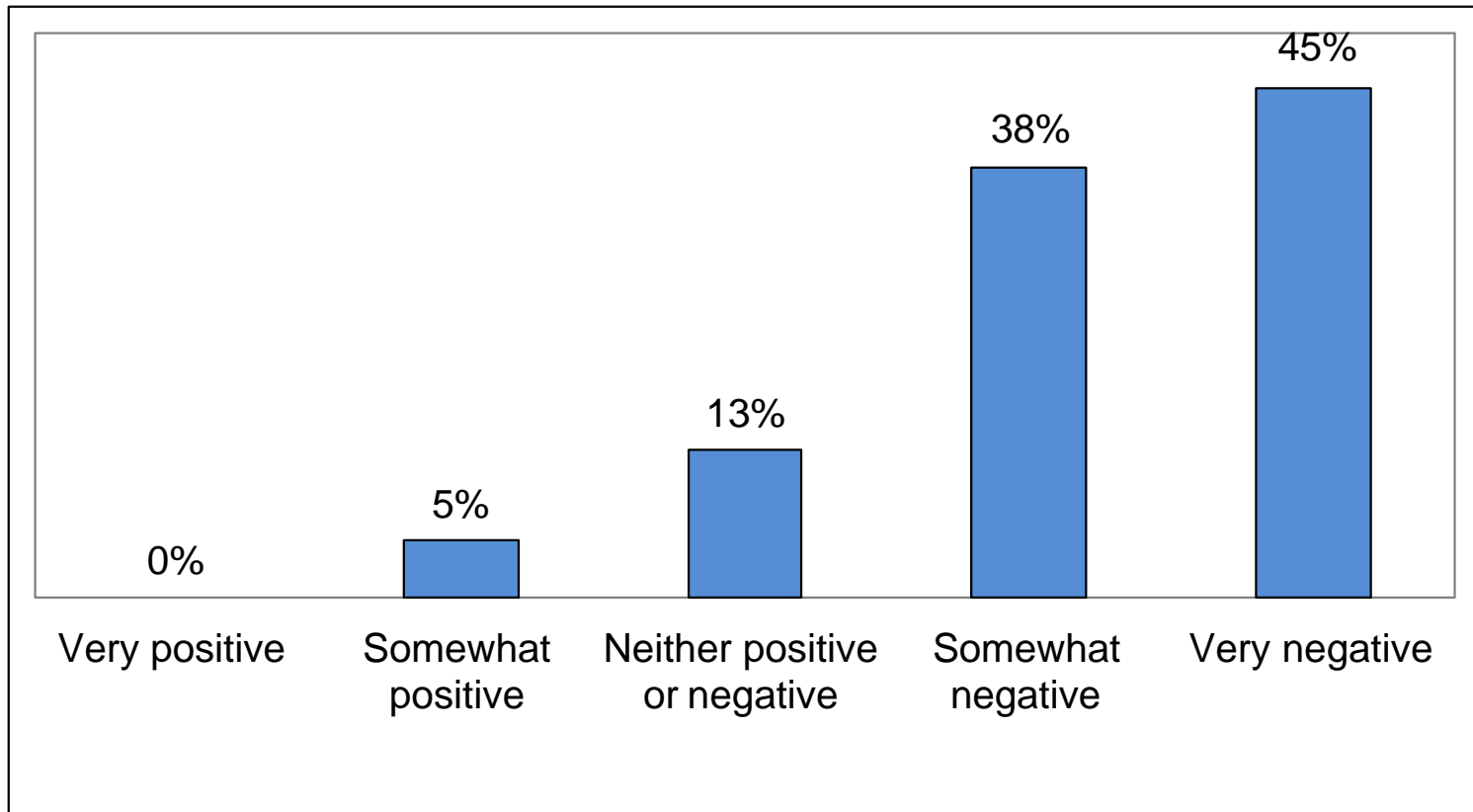
Greatest Business Concern



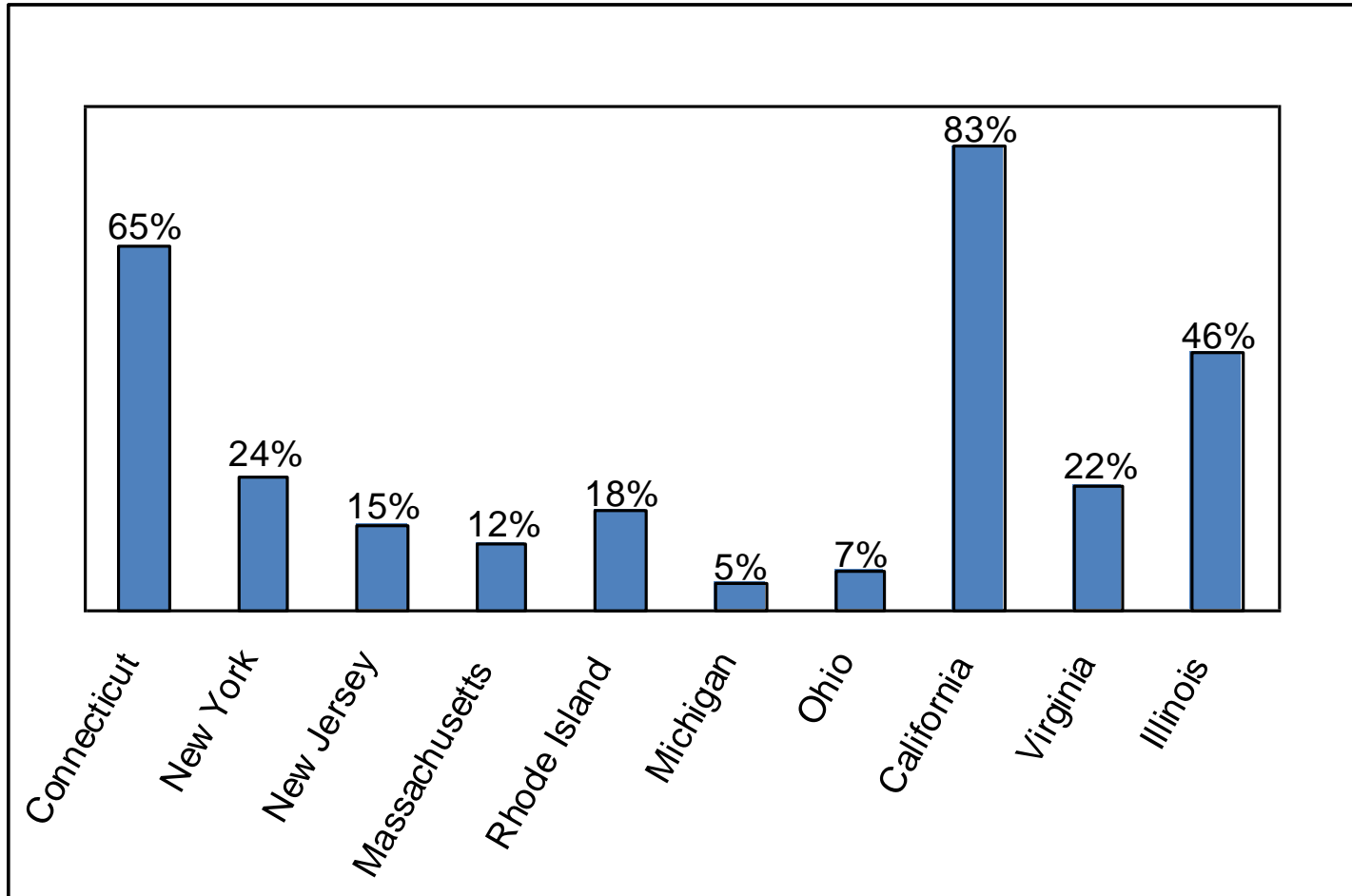
Post Financial Crisis Condition



Is Connecticut a good place for business?



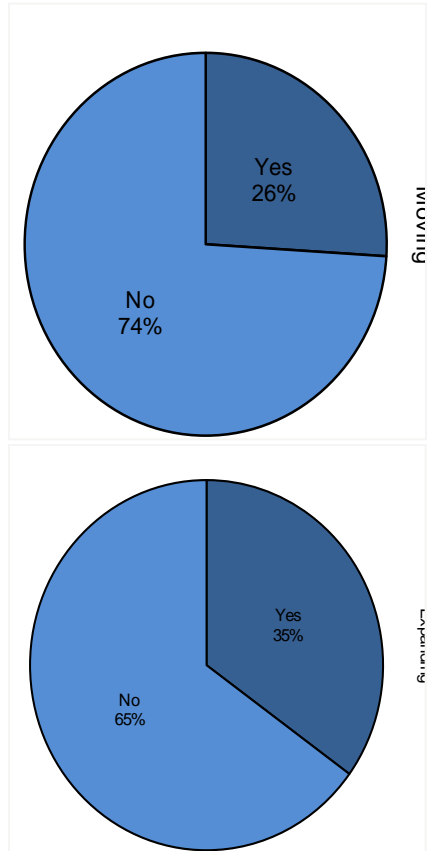
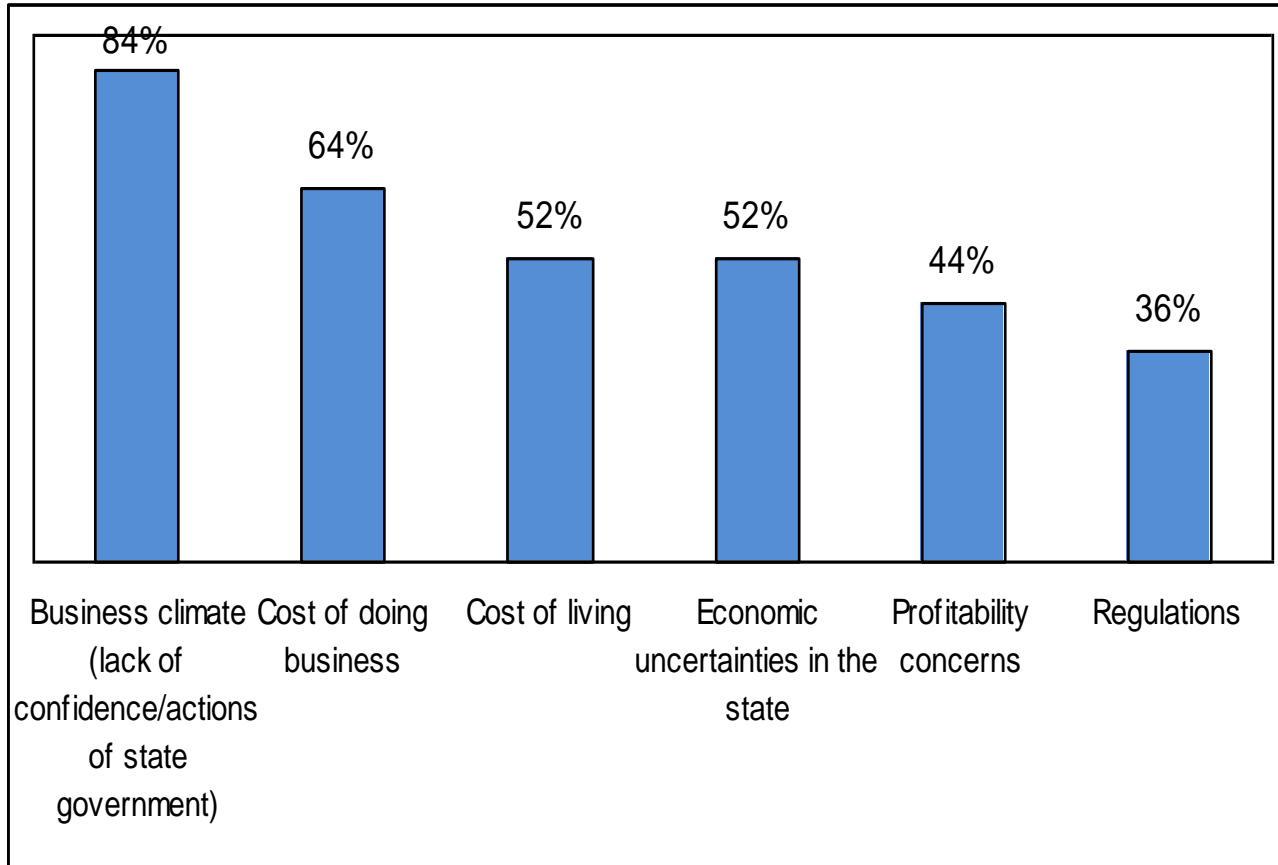
Comparative Rank of Lack of Business Friendliness



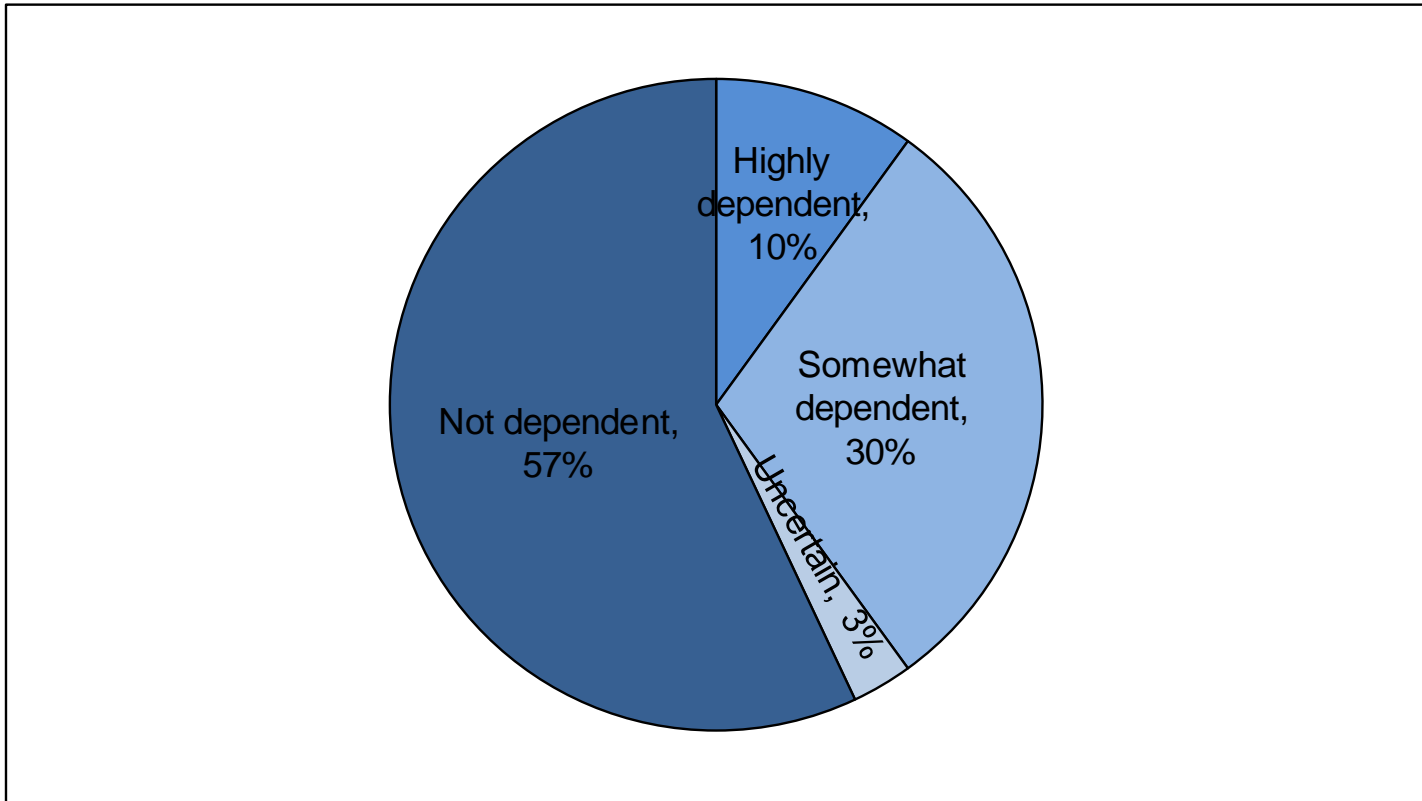
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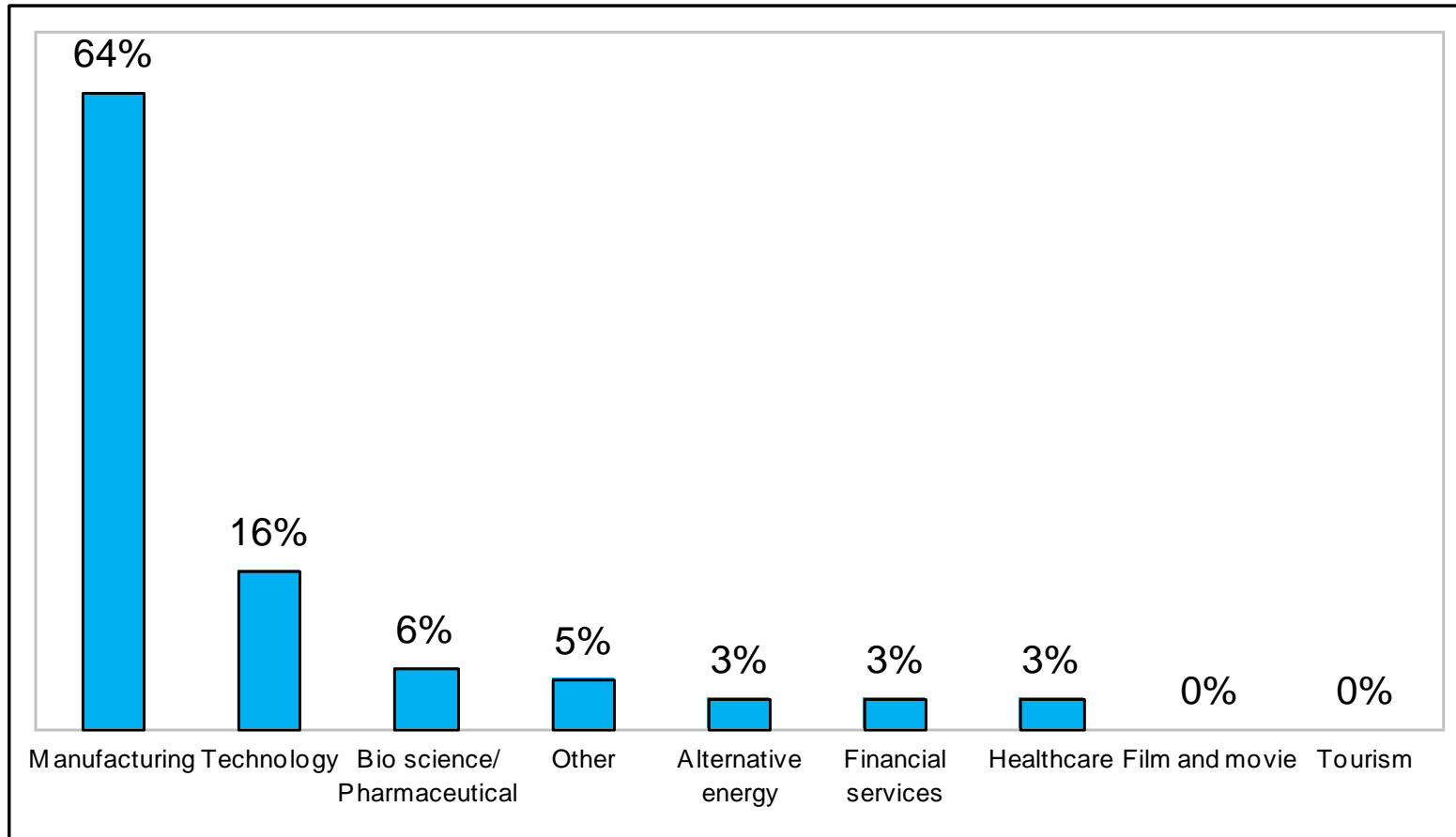
Reasons for Businesses Potentially Leaving/Expanding Outside of CT



Dependency upon large Connecticut companies for business



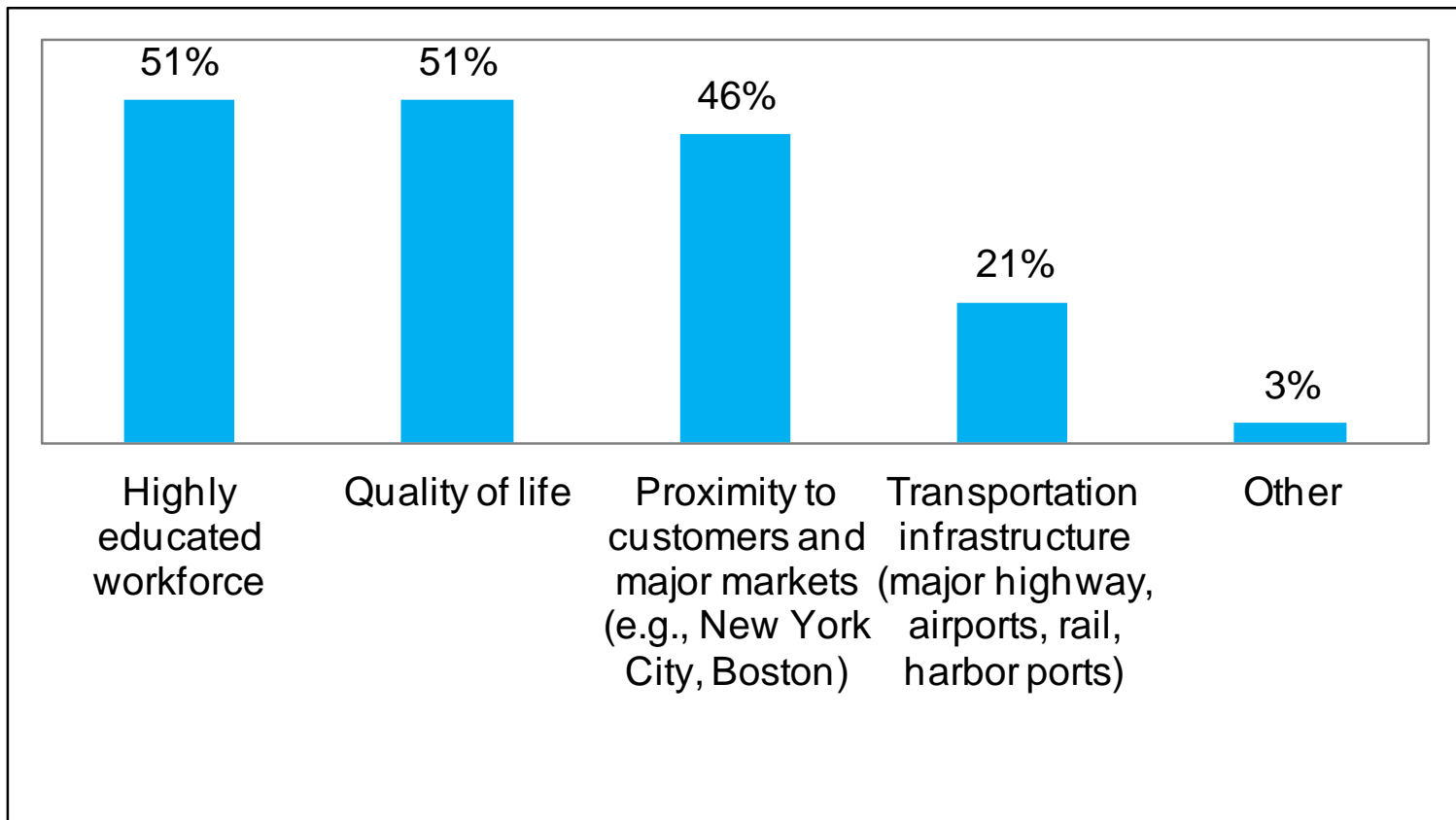
Most important sectors for sustained economic development in CT



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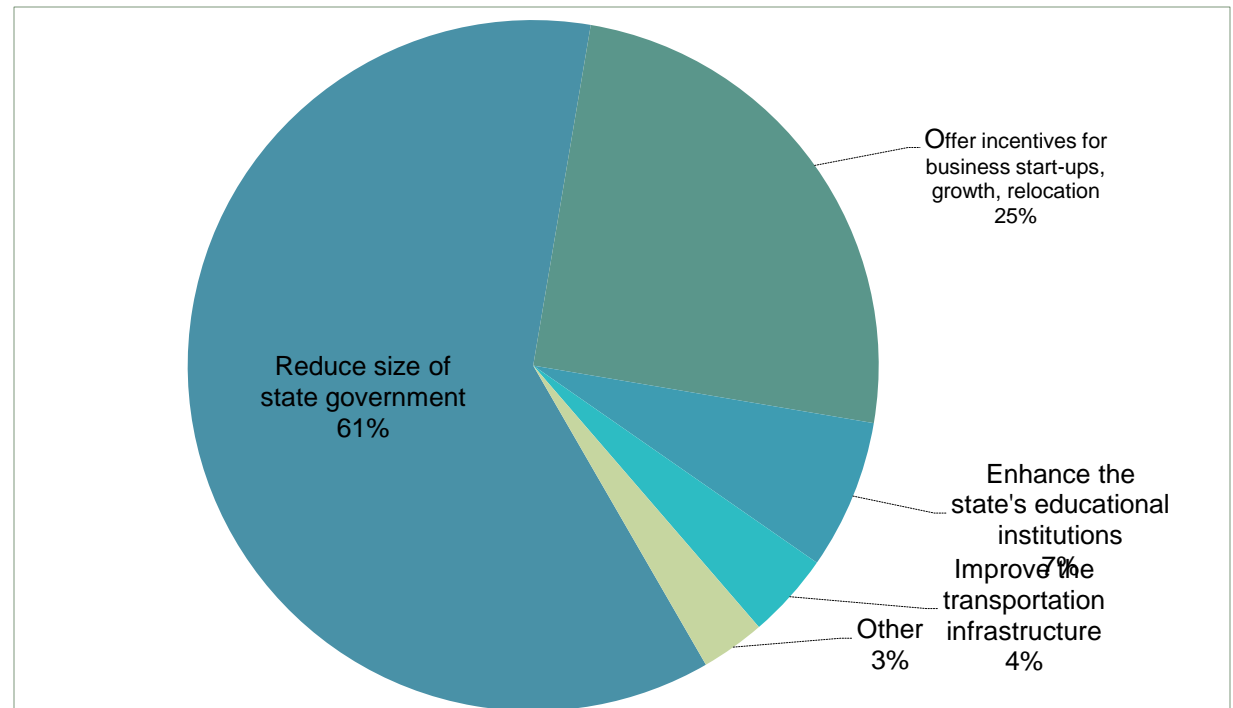
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Connecticut's greatest assets

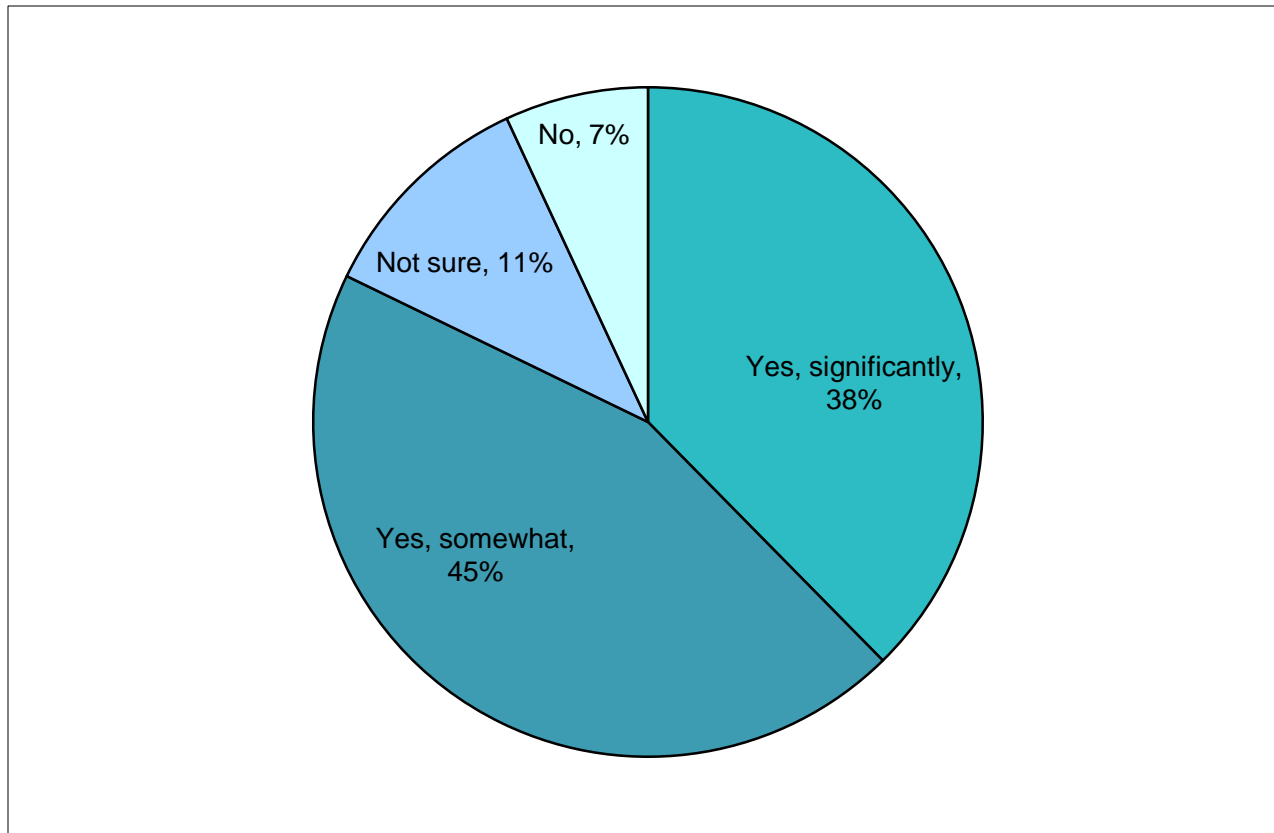


Ways Local Government Can Spur Long-Term Economic Growth

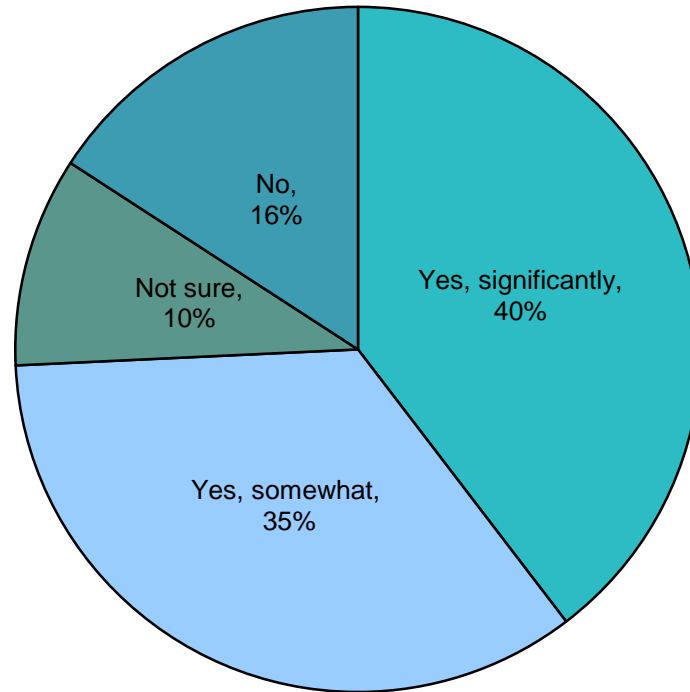
Most effective government actions/ investments to spur long-term economic growth



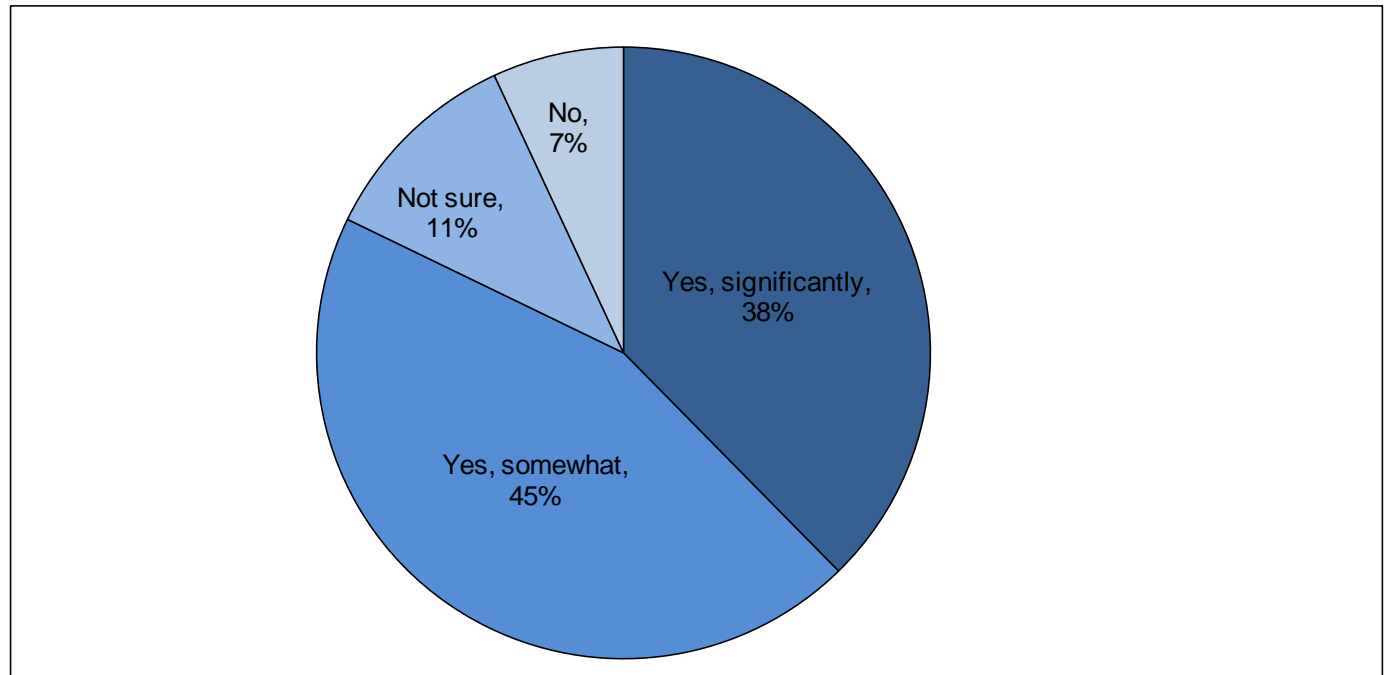
Direct impact of 2011 tax increases



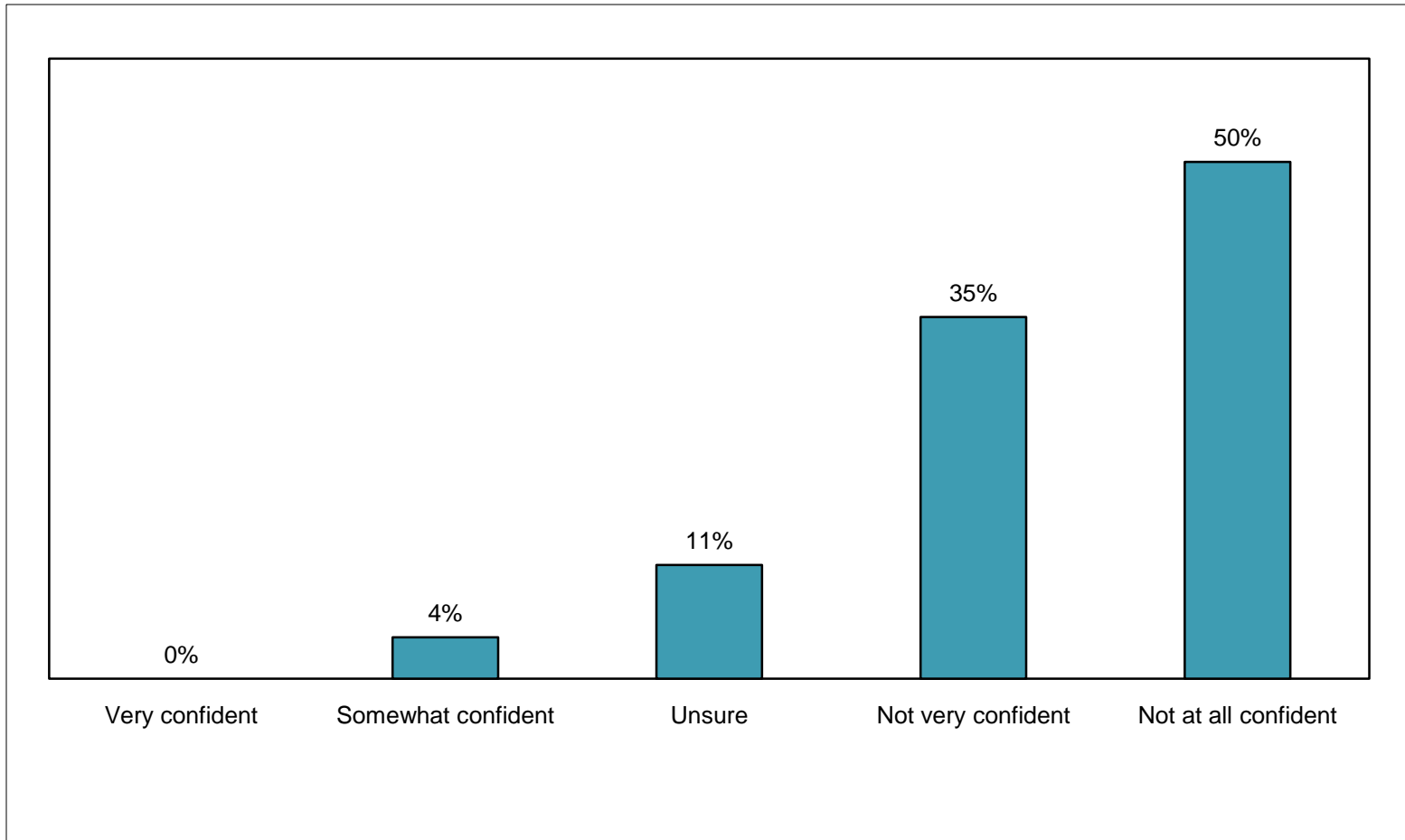
Tax increases have negative impact on hiring more workers



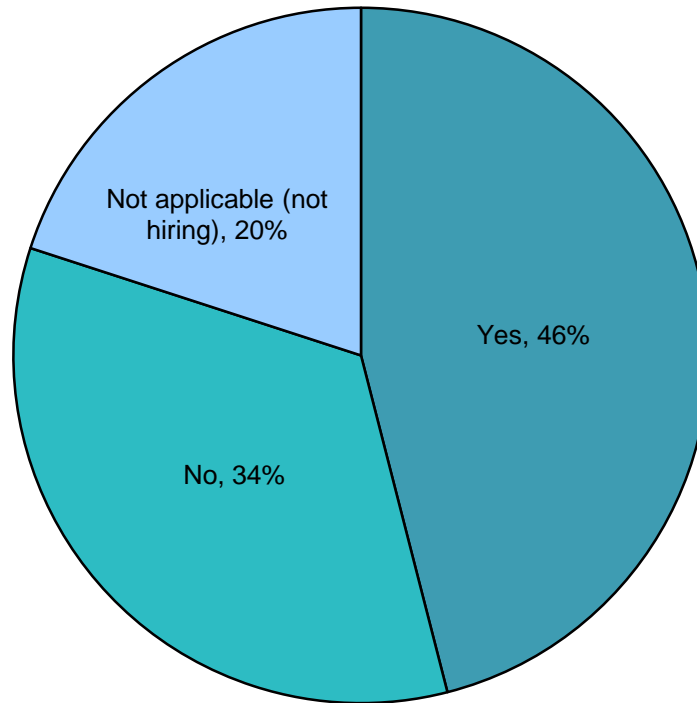
Impact of 2011 tax increases



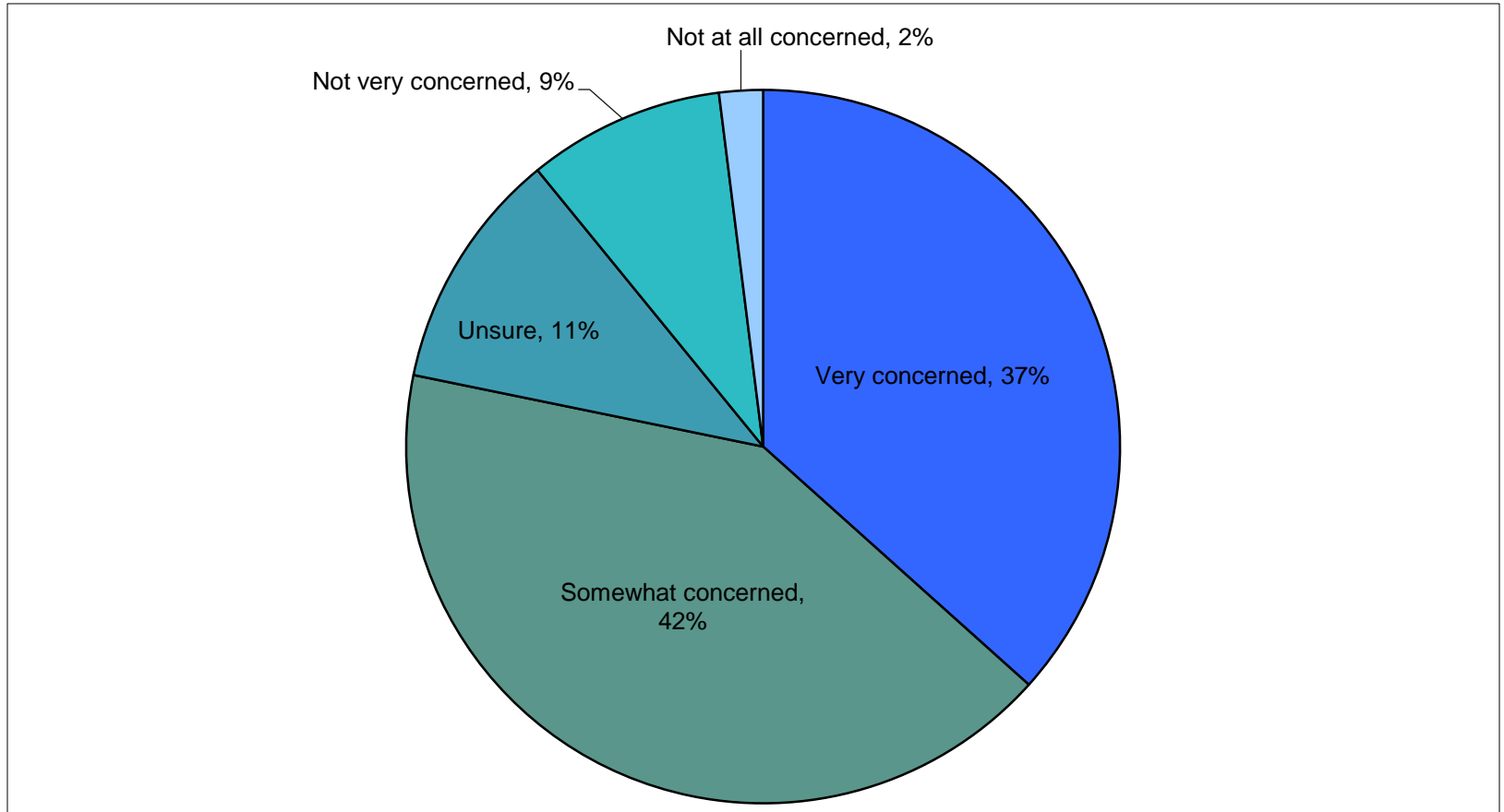
Confidence on CT government's actions to help business growth



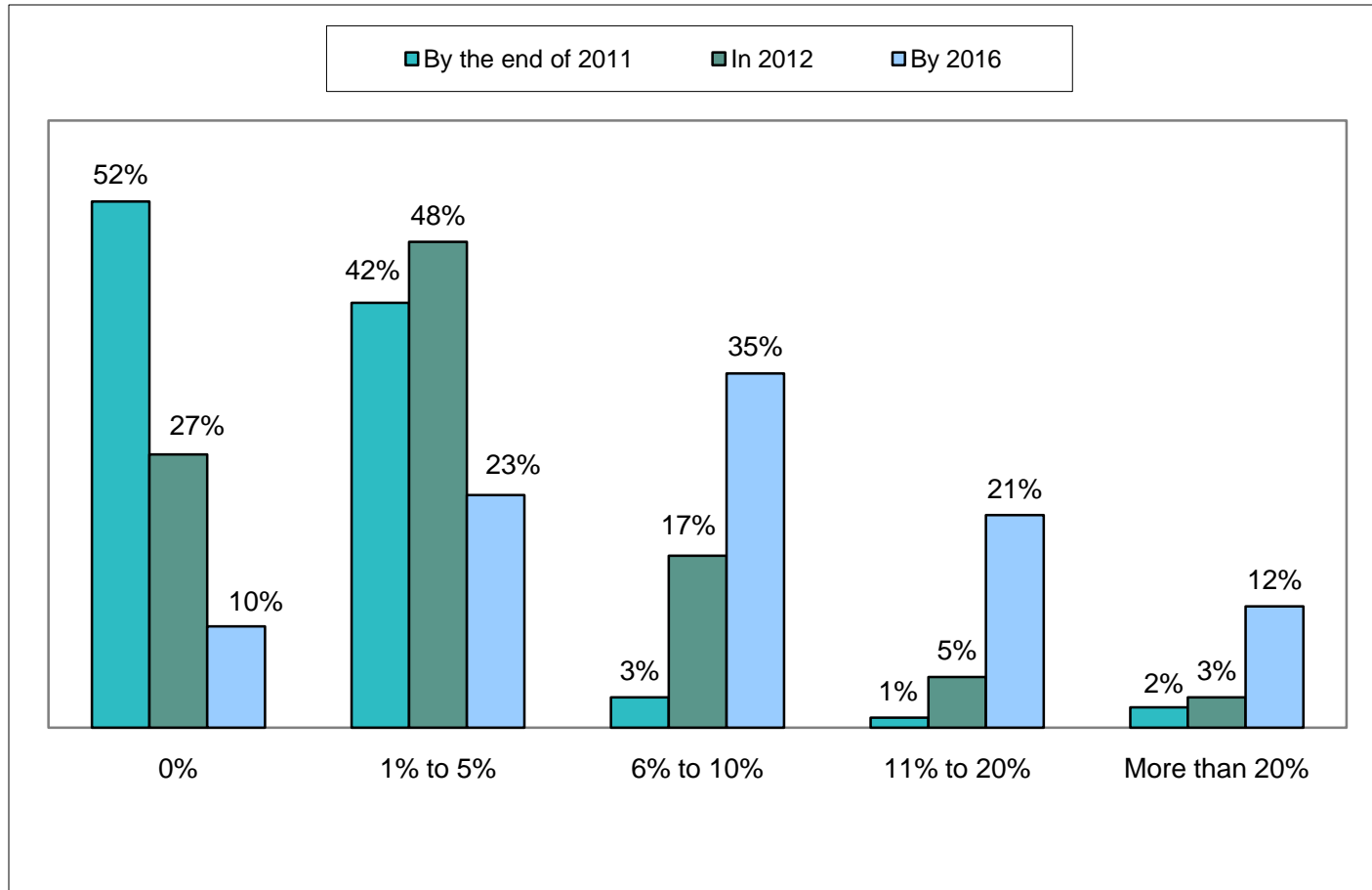
Having trouble finding qualified workers?



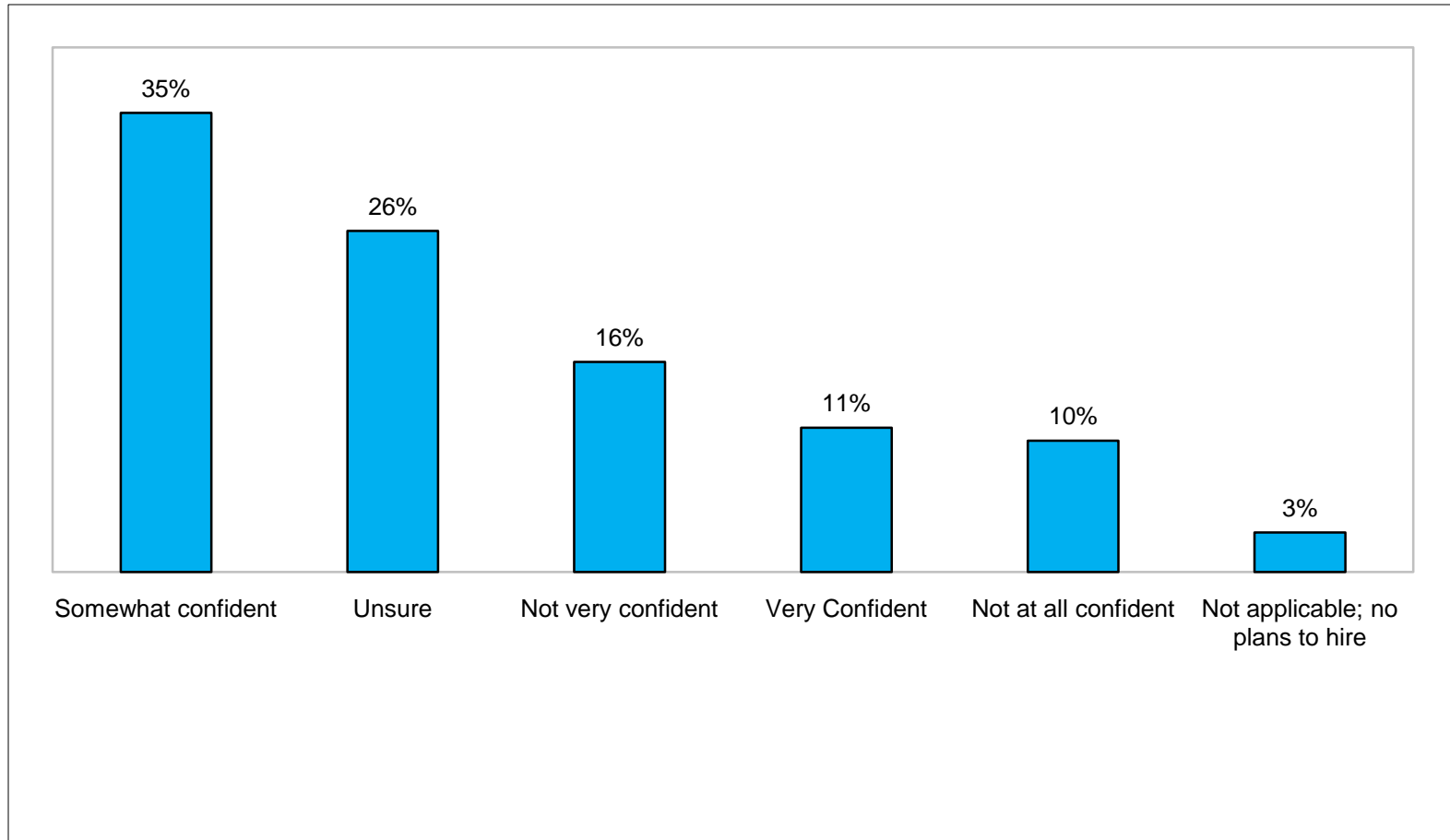
Concern of slow population growth in Connecticut



Percentage of workforce retiring

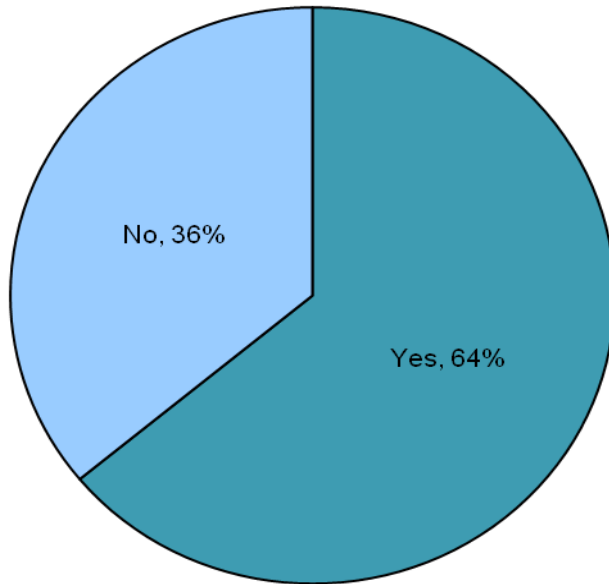


Confidence on finding qualified workers

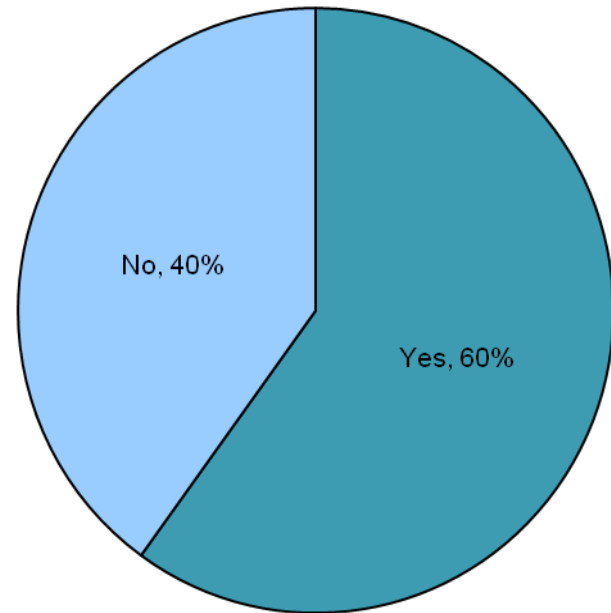


Hiring new full-time workers

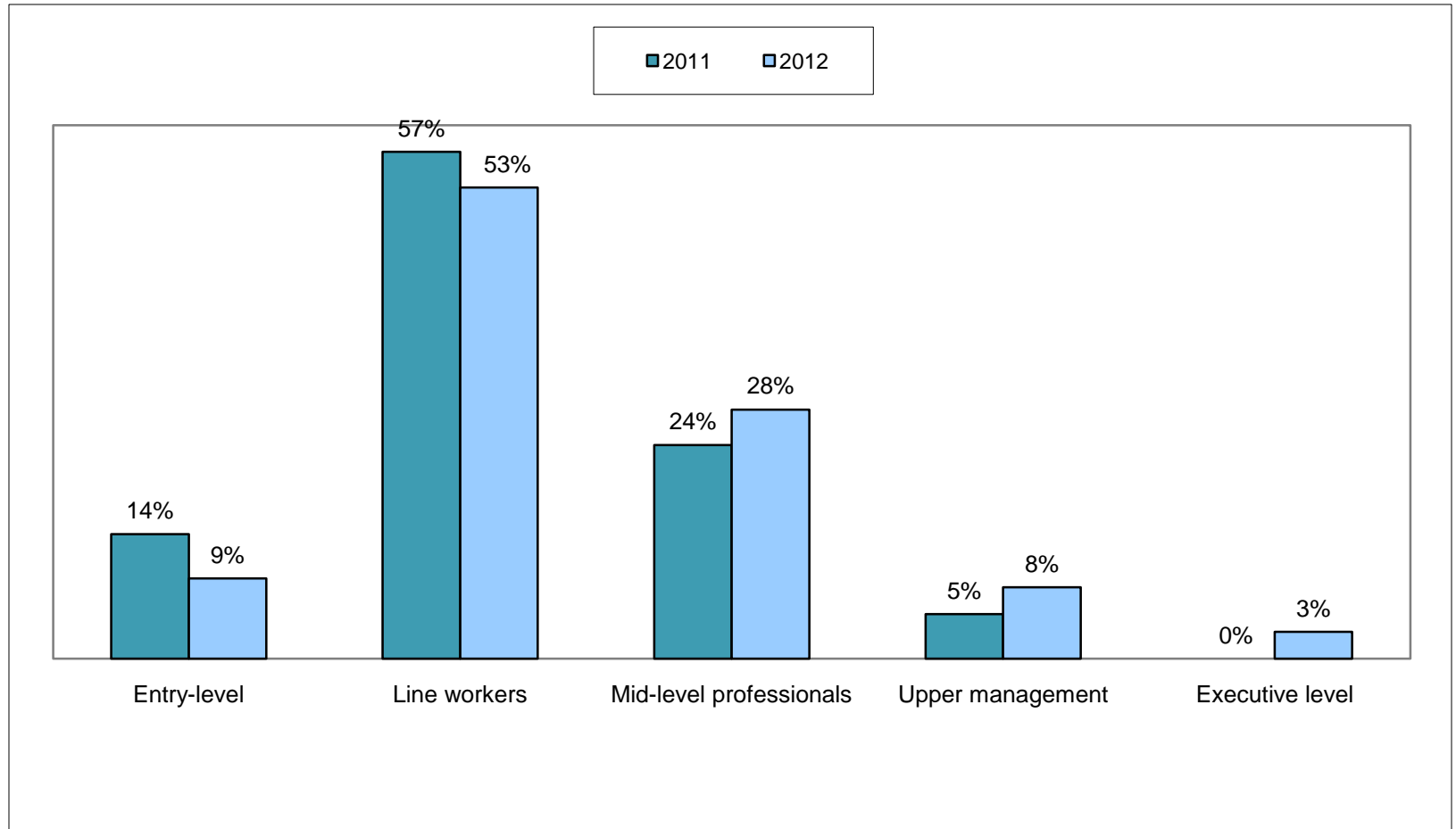
2011



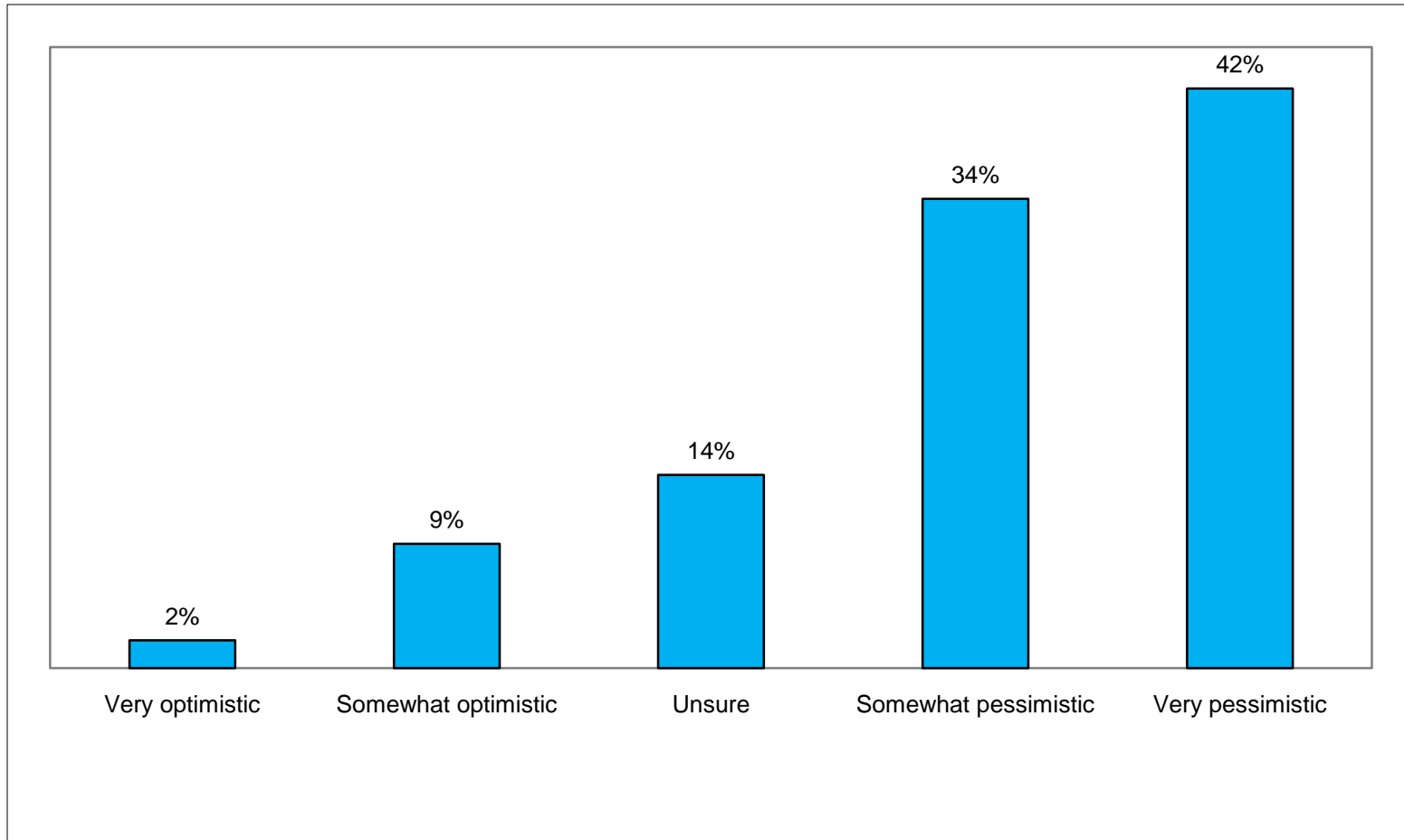
2012



Greatest demand for new hires



Optimism on CT's economy in five years



Summary

- Connecticut manufacturers are faring fairly well in a very difficult environment
- Connecticut has many advantages for businesses
- Net profits and hiring are up, but increased costs and taxes are having a damping effect
- We need to create an environment that encourages companies to stay and grow in Connecticut

Thank you

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